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March 19<sup>th</sup>, 2015

Thomas Kaschak  
c/o Hanover Consulting, LLC  
8449 Stumpy Road  
Hanover, VA 23069

Dear Mr. Kaschak:

In furtherance of the mission of the Association to effectively represent the interests of the Private Investigative industry in the Commonwealth, the Board of Directors of the Association has taken a number of steps designed to open and maintain a dialogue with the Department of Criminal Justice Services (DCJS), and, in turn, the Criminal Justice Services Board (CJSB) and its Private Security Services Advisory Board (PSSAB). As you serve as a representative of the Private Investigative industry on the PSSAB, we would like to afford you the opportunity to mutually participate in a panel discussion sponsored by PIAVA regarding issues of interest at a forthcoming meeting of the Association. Your participation in this event, along with that of Mr. Charles Ciccotti who also serves as a representative of the industry on the PSSAB, will improve the understanding of members of the Association in the role played by the PSSAB and the CJSB in regulatory actions of DCJS affecting private investigators throughout Virginia. Moreover, it will give each of you the opportunity to learn firsthand the views of others in our profession on matters of import to the industry; and, in turn, enable you to inform the membership of the association regarding your views on the issues involved. As we consider the Association's sponsorship of this event to be of significant importance to the membership, we are open to selection of a time, date, and location for the event in the foreseeable future, which would be mutually convenient to you and Mr. Ciccotti.

Among the various issues about which members of the Association have expressed interest are: DCJS' actions to restore its past practice of issuing a suitable photo identification card to private investigative registrants; the status and prospective impact of the Credential Management System under development by DCJS on private investigators and role you and/or any other PSSAB representatives will have in testing and evaluating its efficacy before its implementation; the substance and impact of changes to the Bylaws of the CJSB presently under consideration; steps which can be taken to improve the transparency of the deliberations of the PSSAB, CJSB and DCJS as they impact our industry; and finally, means to establish and/or improve dialogue between DCJS and the industry regarding prospective legislative initiatives of the Department.

We look forward to your response and that of Mr. Ciccotti to this invitation and to scheduling the event at a mutually convenient time, date, and venue.

Sincerely yours,

Kenneth P. D'Angelo  
President

cc: 1 - Charles Ciccotti  
1 - Thomas Kaschak  
1 - Daniel Schmitt, Chairman, PSSAB  
c/o RMC Events  
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Richmond, VA 23230